### 2020 Winter Town Hall

# Breakout Sessions - Best Business Practices Notes with Mark Toorock (<a href="mark@uspk.org">mark@uspk.org</a>)

#### What do people need?

- Knowledge, advice, and resources for creating a parkour community from scratch.
- Building good practices for inclusivity as a foundation
- Coaching talent recruitment and development. Can you cover how to find and develop talent as well as retain it once you've got it

#### What is your biggest pain point?

- Community building
  - Consistency and Accessibility
    - Nothing super fancy needed, but one or two dedicated people to share the load (reduce burnout) and a public forum (Facebook groups work well) that state the meet-up location and time. Momentum builds over time.
- Coach/Student Retention
  - Check in with your students/coaches and ask what they want.
    Career development. Coaching retreats. Conferences.

## What skills/expertise would make better your business/community? Who would you hire?

 Finding people who care trumps any other skill set - passion is important



